

Agenda

March 21 - Morning

09.00	Administrative Session
09.15	The Year Ahead
09.45	Rio Forum Briefing
10.15	Coffee Break
10.45	M/XDR-TB Beijing Ministerial Meeting
12.00	Achieving Universal Coverage (TB-HIV)
12.30	Lunch

March 21 - Afternoon

14.00	Beyond Beijing: Pacific Health Summit
14.30	Research Movement
15.00	Coffee Break
15.30	Union Conference
16.00	Work Plan Update
16.15	Stop TB Partnership & McKinsey & Co.: Potential Joint Venture
16.45	Financial Crisis: Implications for TB & the Partnership
17.15	Retooling Task Force
17.45	Closing Session
18.00	Adjourn

16th Stop TB Coordinating Board Meeting

Stop TB Partnership & McKinsey & Co.: Potential Joint Venture

A. Vijay

Rio de Janeiro, 21 March 2009



Context

External Evaluation Recommendation No. 8, as accepted by the Board:

The Partnership should strengthen performance management processes for Partnership bodies, and use performance transparency to encourage Partners to deliver on commitments

Alternative Options

1. Secretariat does it alone with external inputs

Would need to hire a consulting firm investment high – From other similar exercises around \$500,000

2. Secretariat does it alone with its own staff

Would need to hire 1 full time staff member for 1 year and 1 support staff (cost \$300,000). Delays in the recruitment process will delay implementation considerably

3. Get the work done on a Pro Bono basis

Difficult to get a Partner to do this work

4. Use a Joint Venture

Lower investment as with a suitable JV Partners considerable resources of the Partner would be leveraged

What do we get?

Central role in driving the Process to get the outputs we need

Performance Metrics for each body of the Partnership

A balanced Score Card linking these Metrics to the Strategy Map for each Partnership Body against key dimensions in the short and long term

It will help us to:

Drive and clarify strategy execution and make it operational

Identify and align strategic initiatives

Link budget with strategy

Align the Partnership bodies with strategy

Conduct periodic strategic performance reviews to learn about and improve strategy and systematically enhance performance

What does McKinsey get?

Real data from our operations

Access to Partnership bodies

Time of staff with extensive practical experience in real life situations

A new model for making Social Sector organisations more effective

Decision Point

Approval of the Joint Venture is requested by the Coordinating Board