

Identification of relevant partners

List to help initial partners identifying relevant partners

1. Within the Ministry of Health:
 - managers from various administrative levels of the TB control programme;
 - programme managers and technical staff from supporting programmes, services, departments dealing with human resources, health statistics, health finance, drug control, health education, environmental health, etc.
2. Outside the Ministry of Health:
 - other ministries (education, social welfare, labour, industry, environment), both politicians and civil servants;
 - local and international nongovernmental organizations;
 - faith-based organizations;
 - representatives from patient groups;
 - representatives from the communities;
 - potential partners in providing technical and financial support such as multilateral and bilateral agencies;
 - representatives from professional associations;
 - TB experts (TB and lung associations) and public health experts from academic and training faculties;
 - representatives from the private/business sector;
 - representatives from the media;
 - representatives from the educational sector, youth and sport associations;
 - traditional healers;
 - prisons/military;
 - women's group;
 - public/national champion(s), well-known, influential personality/ies.

Process to help initial partners identifying relevant partners

Using research (web site, fact finding visit, asking others) and one-to-one consultation, initial partners should find out whether the relevant partner has:

- A good track record?
- Reasonable respect within its sector?
- Reasonable respect from other sectors and key players?
- Useful contacts ready to be shared?
- Access to relevant information/resources/competences/skills?
- Sound management and governance structure?
- A record of financial stability and reliability?
- A stable staff group?

While conducting dialogue with potential relevant partners, initial partners want to find out:

- Whether the relevant partner has a motivation and is committed to a partnership approach:
- Whether the relevant partner has a strategic interest for engaging in the partnership?
- How a partnership approach will add value to achieve the partner's strategic interest?
- Whether the relevant partner would share the proposed vision, goal and objectives

- How the relevant partner could contribute to the partnership given its specific identity (information/resources/competences/skills)
- Whether it is worth to continue the dialogue or it is better to stop the dialogue