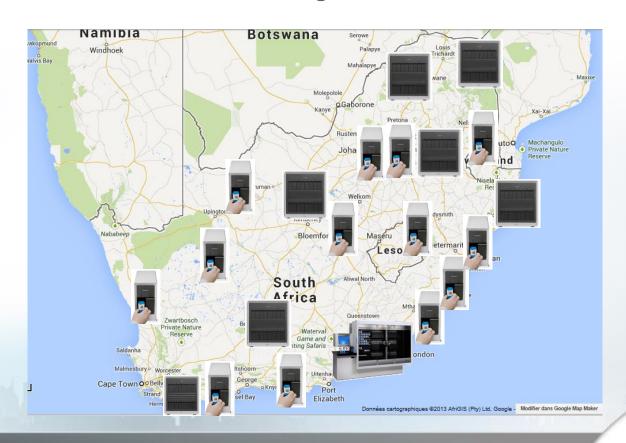


Xpert MTB rollout questions in High Burden countries

- Initial requirement to monitor GeneXpert systems remotely:
 - How many tests are being performed
 - o Identify system or user training issues
 - Monitor disease / resistance treatment logistics





Pilot Package

(tested by NHLS & FIND India today, 1,8M+ test results)

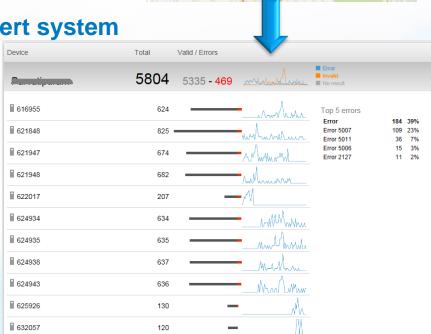
Functionalities

- Geographical Disease Trending
- Error trending per GX operator and module
- Aggregate reports per region
- Export test results to Excel
- Control reporting for each GeneXpert system
- User access rights

Components

- Pilot reporter software on the GX
- Pilot RUO web application

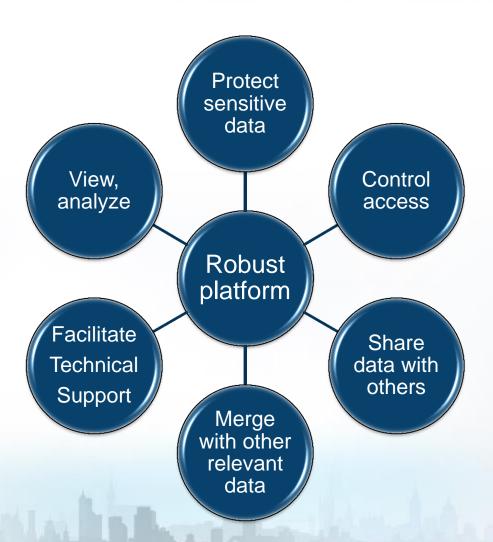
March 2014: 1,850,000 test results



(simulated data)

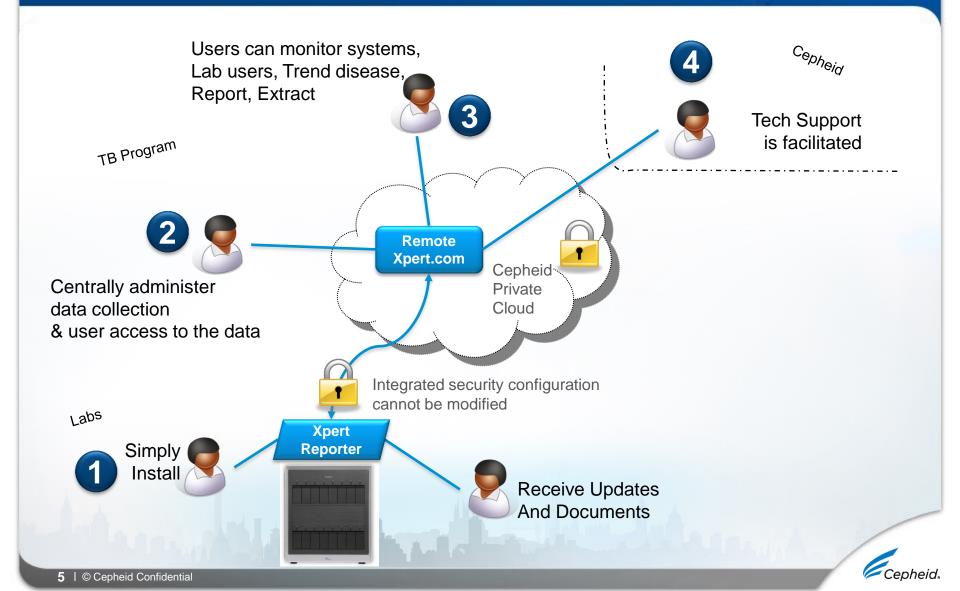


Next step: product launch RemoteXpert v.1 – Q3 2014





RemoteXpert v.1 – Q3 2014



RemoteXpert v.1 - Q3 2014

Features:

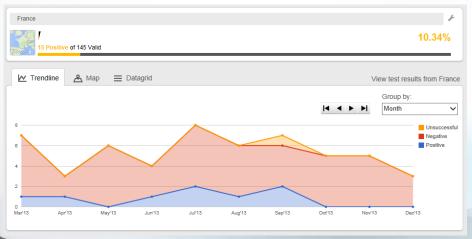
- Collects and aggregates test results from GeneXpert systems
- The customer controls what is collected and who can access
- Automated, requires minimal user action on the GeneXpert
- Provides historical and geographic trending
- Provides error trending
- Append data to test results (demographics, algorithm used, ..)
- Share data with authorized institutions (full or summary level)
- Data export for authorised users
- Tech support tools for most frequent cases (logs, test data, ..)
- Push document to GX system (user training)
- Supports GX system replacement or relocation to a different lab
- Remote upgrade of the Reporter application



Implementation steps

- Register to use RemoteXpert
 - Cepheid will train a data administrator in the customer organisation
- Define which data is collected
 - Which assays, timeline, detail level
- Install the Reporter on the GeneXpert systems
- Defines users in the organisation and their access rights
 - Define user's visibility: Regions / Labs
 - Allow data view types (medical, technical ...)
- Enjoy the views

(simulated data)



South America	Location	Tests	Results/Errors	
▼ Argentina▼ Buenos Aires	Buenos Aires	562	476-86	Error Invalid No result
Azul	Adolfo Alsina	97	80 17	Top 5 Error Codes
Bahía Blanca	Adolfo Gonzales Chaves	68	32 36	9575 53%
Dolores	Alberti	77	74 3	2065 14% 7482 8%
La Plata	Almirante Brown	91	86 5	8721 5%
Necochea	Arrecifes	24	18 6	3711 4%
► Córdoba	Avellaneda	51	47 4	Users with most errors
▶ Entre Rios	Ayacucho	90	78 12	Chloe Smith 53% George Johnson 14%
▶ Formosa	Azul	58	55 3	Christian Williams 8%
▶ Salta	Bahía Blanca	6	§	Robert Jones 5% Emily Brown 4%



Data Sharing process

